FACTSHEET DÜRR (as of 05/25/2013)

Dürr is one of the world's leading suppliers of products, systems, and services, mainly for automobile manufacturing. Our range of products and services covers important stages of vehicle production. As a systems supplier, we plan and build complete paint shops and final assembly facilities. We also deliver cleaning and filtration systems for the manufacture of engine and transmission components as well as balancing systems and products for the final vehicle assembly. Ourenvironmental technologies deal with procedures to improve energy efficiency and the exhaust air purification.
Basis for our leading market position is global presence, a distinct culture of innovation and the customer orientation of about 7,700 employees. Dürr is directly represented in 23 countries and generated 2012 annual sales revenues of about € 2.4 billion.

Good reasons to be invested in Dürr

World Market Leader:
Dürr is world market leader in about 90% of its product portfolio. Market entry barriers are high. Market shares range between 30 and 50%.

Service Potential:
Broad base of installed plants - about 60% of all paint shops have Dürr technology. Modifications and revamps are an excellent opportunity for the growing and profitable service business.

Market Positioning:
Very good geographic positioning: About 55% of the business volume comes from emerging markets. More than 33% of the employees operate in these markets. No competitor has such a market standing in these growing regions.

Growth:
With a growth of about 5% projected for the next five years, automotive production will see stronger growth than in the last five years. In addition Dürr plans to grow through acqusitions. The newly established clean technology business will contribute disproportionately to growth.

Technology Leader:
Dürr addresses the necessary reduction of costs per unit with its technologies - be it by lower energy and material consumption or by enhanced environmental compatibility. This generates additional investment incentives for car manufacturers and automotive suppliers.

Value Creation:
In 2007 and 2008, return on capital employed (ROCE) has significantly exceeded the cost of capital demanded by the capital market. From 2011 forward, ROCE again exceed the cost of capital significantly. Beside EBIT and ROCE the free cash flow is the most important value creation indicator in corporate management.

Shareholder structure (as of 02/27/2013)		
	25.4 %	Heinz Dürr GmbH, Berlin
	3.5 %	Heinz und Heide Dürr Stiftung GmbH, Stuttgart
	71.1 %	Institutional and private investors [1]

[1] thereof 1% share of Dürr Management Board

Strategy

We took our corporate strategy further forward in 2010 under the heading "Dürr 2015". Our strategy is centered on two overarching goals: profitable growth and the continuous optimization of our processes and structures. We are focusing on five drivers to achieve our growth targets: expansion in the emerging markets, innovation, development of our service business, open up new areas of business through acquisitions and developing the new division Clean Technology Systems. We will be continuing to pursue the performance targets we have communicated to the capital market. We aim to increase sales revenues at an average rate of 5 to 10% in the coming years.

Bond Price Development 2010/15

Share Price Development

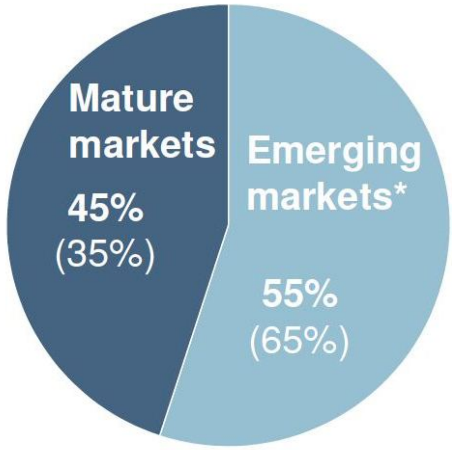
Consensus estimates analysts (as of April 24, 2013)

		2014e	2013e	2012	
Sales	in € m	2,564	2,548	2,399.8	1,922.0
EBIT	in € m	195	194	176.9	106.5
Net profit	in € m	123	124	111.4	64.3
Earnings per share	€	7.11	7.20	6.20	3.58
Dividend per share	€	2.45	2.45	2.25	1.20

Key figures Dürr Group (IFRS): fiscal year

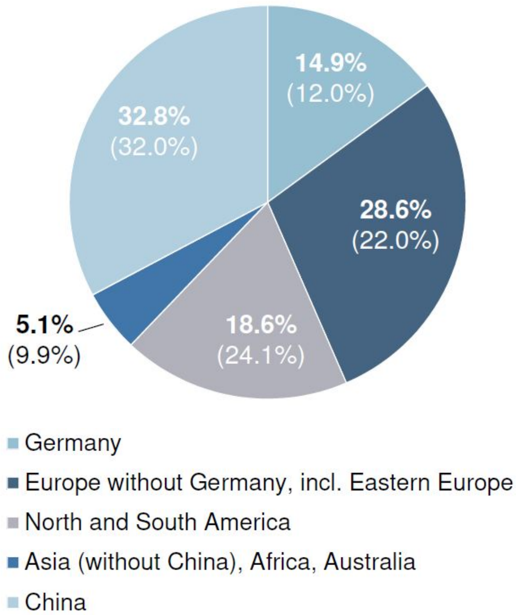
Key figures		FY 2012	FY 2011	FY 2010	FY 2009	FY 2008
Incoming orders	€ m	2,596.8	2,684.9	1,642.2	1,184.7	1,464.0
Orders on hand (December 31)	€ m	2,316.8	2,142.7	1,359.1	1,002.4	925.0
Sales revenues	€ m	2,399.8	1,922.0	1,261.4	1,077.6	1,602.8
EBITDA	€ m	205.4	127.1	54.6	25.6	87.1
EBIT	€ m	176.9	106.5	36.6	5.7	72.7
Financial result	€ m	-29.2	-20.7	-24.1	-17.9	-26.3
Interest cost	€ m	33.9	26.8	28.1	-	-
Net income/loss of the Dürr Group	€ m	111.4	64.3	7.1	-25.7	46.3
Cash flow from operating activities	€ m	117.6	127.9	55.4	95.4	30.9
Cash flow from investing activities	€ m	-23.4	-62.6	-19.5	-25.8	5.6
Cash flow from financing activities	€ m	-43.6	-24.2	105.1	-51.3	-96.1
Free cash flow	€ m	65.9	91.8	22.9	63.7	-14.5
Total assets (December 31)	€ m	1,807.7	1,661.0	1,216.5	968.1	1,088.0
Equity (incl. minority interests) (December 31)	€ m	432.1	364.3	319.4	301.4	341.4
Equity ratio (December 31)	%	23.9	21.9	26.3	31.1	31.4
Net financial position (December 31)	€ m	96.7	51.8	23.6	3.0	-34.4
Net working capital (December 31)	€ m	98.6	32.6	27.3	57.4	151.8
Gearing (Net financial debt/Net financial debt+Equity) (December 31)	%	-28.8	-16.6	-8.0	-1.0	9.2
Net financial debt/EBITDA	€ m	-	-	-	-	0.4
EBIT/Interest expense (interest coverage ratio)		5.2	5.0	1.5	0.3	2.1
Cash ratio (December 31)	%	35.9	33.4	44.4	22.3	15.5
ROCE (EBIT/Capital employed)	%	43.9	28.4	10.3	1.9	16.8
EVA	€ m	97.3	45.9	-3.2	-24.8	20.0
Employees (December 31)		7,652	6,823	5,915	5,712	6,143
Additional off balance sheet information:						
Tax loss carry forwards (not balanced)	€ m	168.0	176.2	203.9	200.4	161.0
Operating leases (minimum payments)	€ m	110.9	72.0	121.1	127.9	177.7
Other off-balances liabilities	€ m	37.2	30.2	35.0	28.3	101.3

Incoming orders 2012 (2011)



*Asia (without Japan), Mexico, Brazil, Eastern Europe

Incoming orders 2012 (2011)



Sales 2012 (2011)