

OURDINA





More than 12.000 technicians and university graduates

4.000 Individual patents

Over **16.000** employees in 108 branches and 32 countries

DÜRR 2020 125 years of mechatronic excellence

Market View

Customer challenges - our opportunities





AUTOMATION

Towards 100% automation



DIGITALIZATION / IIOT

IIOT solutions with clear value proposition



SUSTAINABILITY

VOC & CO₂ reduction, Material savings



SCALABILITY / FLEXIBILITY

Pay as you grow



INDIVIDUALIZATION

Mass customization – lot size 1 at the volume price



TRANSFORMATIVE CHANGE OF OUR CUSTOMER ENVIRONMENT

Startups, Trade issues



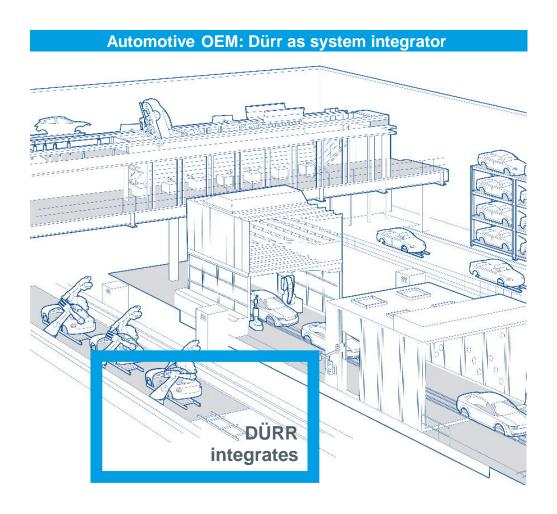




Automotive vs General Industry:

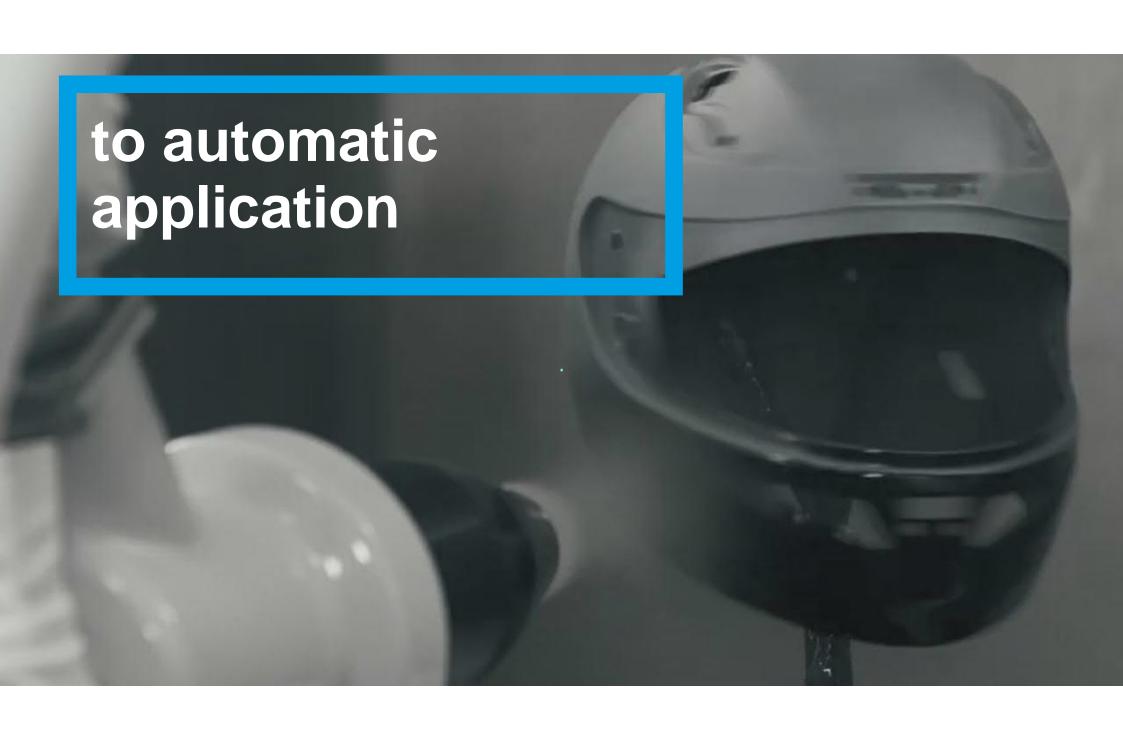
Different market – Different approach











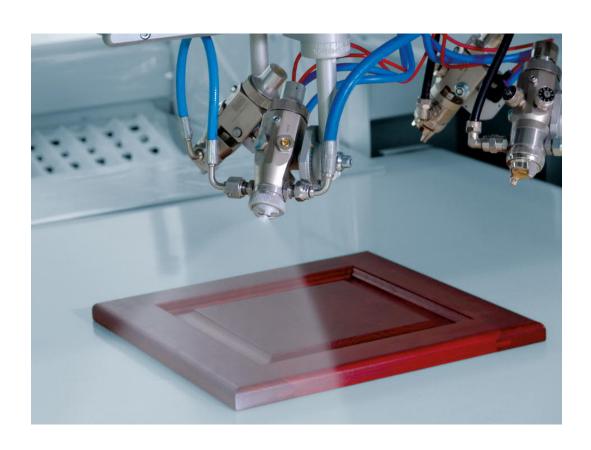


Paint application expert is looking for professional integration partner

What does DÜRR bring to the table?

- Wide range of Dürr products
- Easy to integrate into customer lines
- Qualified and worldwide support





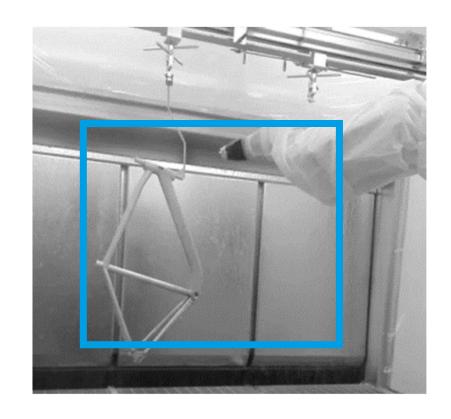


Integrator: Vitaliano Costa / Sollintellysys

Customer: Triangles

Products: 4 EcoAUC with EcoBell

Process: painting bicycle frames





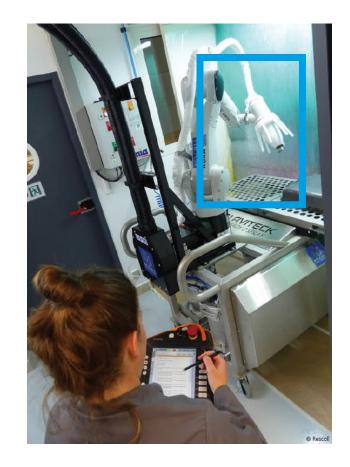
Integrator: AVITECK

Customer: Rescoll

Products: ready2spray robot

Process: test lab for airplane fuselage

painting





Integrator: Sapience Automation

Customer: Fountain Plating

Products: **Eco**AUC, **Eco**Pump9,

EcoGun AS AUTO

Process: applying primer on airplane

engine housings







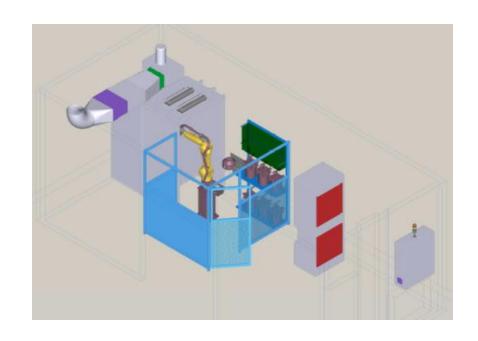
Integrator: Oerter

Customer: Chemische Werke Kluthe

Products: **Eco**RP 10 R1100 robot

Process: Lab equipment for test panel

coating





Integrator: Fluid Handling Solutions

Customer: Langstaff Ellis

Products: 8 automatic **Eco**Guns

3 EcoPump VP Packages

into a Homag flatbed machine

1 manual **Eco**Gun

Process: Coating of wood panels for

furniture manufacturing





Products



ready2integrate concept

DURR

EcoAUC – **Pre-engineered package for automated paint application**

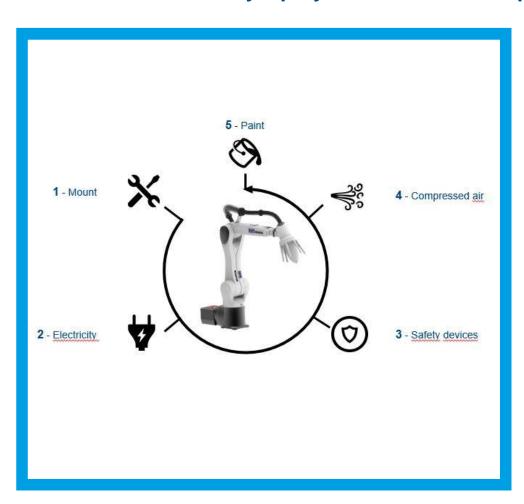


- Based on proven automotive hardware
- ready2integrate on any manipulator
- Compact control system with standardized interface to any third party controller
- Suitable for 1K / 2K processes with multiple colors and catalysts
- Modern user interface
- IIOT 4.0 and cloud connectivity

ready2spray concept



EcoRP 10 R1100 - ready2spray: The additional step beyond ready2integrate



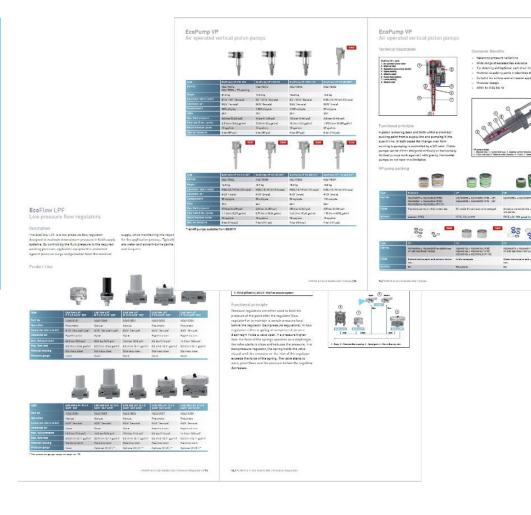
- Unique fully configurable painting system based on ready2integrate application products
- Simple set up of highly sophisticated products - simplicity without loss of quality
- Flexible control system for motion and processes
- Various interfaces to connect with third party devices

Catalogue

Complete product portfolio

- Large range of products and accessories available
- All products can also be ordered separately
- Webshop.durr.com







WE WISH YOU EXCITING IMPRESSIONS & INSPIRING CONVERSATIONS AT DÜRR.

We are listening!

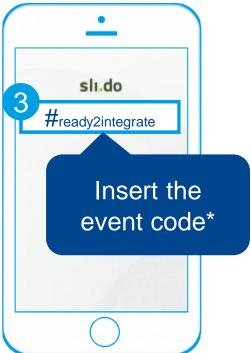


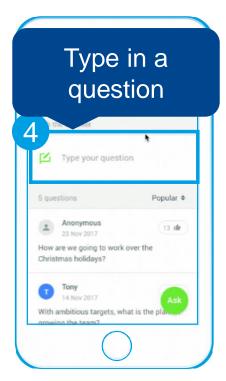
Ask your questions after the presentations

Ask your guides

Use slido for the final panel discussion

Event WiFi: DUERR-EVENT

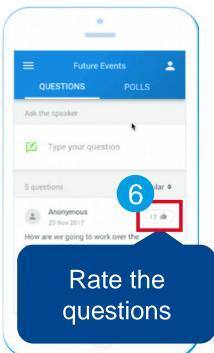




Open your Browser



Open www.slido.com



*Event code: ready2integrate